

# Salesforce Profile



Dreamstel 

[www.dreamstel.com](http://www.dreamstel.com)

A leading global IT solutions & services company, headquartered in NSW, Australia, with development centers in Noida, India and Delaware, USA. Certified and ascertained as an ISO 9001: 2015 company, Dreamstel has been passionately helping businesses grow to become recognized entities, since the year 2005.

### Salesforce Consulting & Development Services

E-commerce Solutions



Mobile & Web Applications



Business Intelligence & Analytics



Cloud Services



User Interface & User Experience



Information Technology Consulting



# Our Core Values

Core values play a huge role for a company to determine their ultimate goals, and the right path to follow to achieve exceptionally great returns in the long run. We strongly believe in adhering to a set of core values with honesty and complete dedication.



**Loyalty** - We remain loyal to our clients for as long as they wish to do business with us. With a retention rate of a whopping 99%, we have learned that the most important aspect of a business lies in being loyal and committed.



**Consistency** - We consistently demonstrate a high level of honesty, integrity, loyalty, and quality in our projects. Our clients have been able to develop faith in us because we do not just deliver we keep delivering for as long as we're required to.



**Innovation** - We're blessed with tech experts who are thinkers and constantly introduce transformative ideas with the objective of improving our client's business while keeping their interests in mind.



**Reliability** - Reliability is nothing less than an award that a company earns as a result of decades of hard work and determination. Our clients can rely on us and we have never been more proud of ourselves.

13+  
years

in Web Development,  
Salesforce, and IT  
consulting

500+  
clients

across local and  
multinational industries  
across various  
countries

100+  
employees

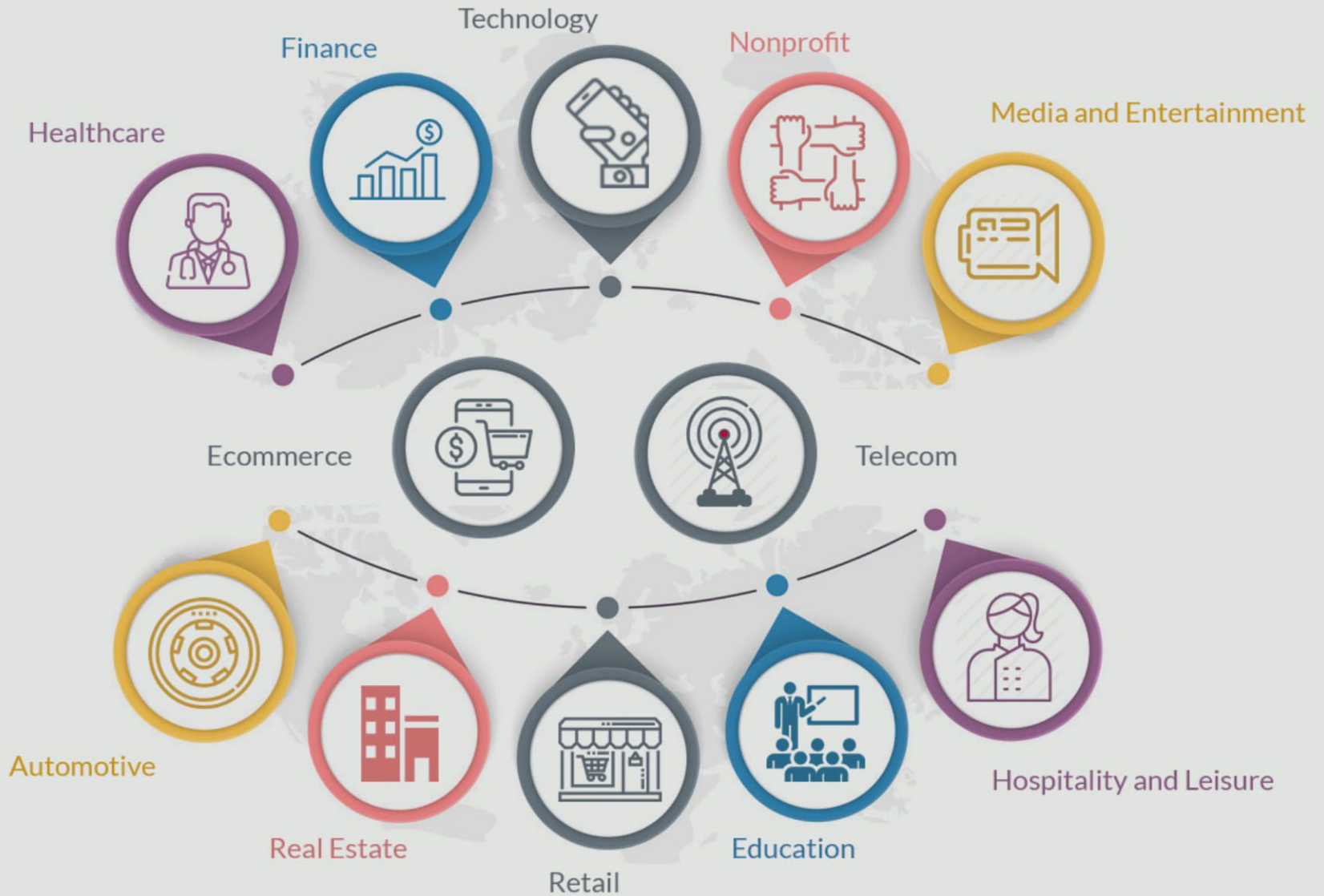
in the human resource,  
IT and Salesforce  
development  
department.

3+  
locations

nationally and  
internally. Strategically  
positioned for  
maximum productivity  
in business.



We excel in providing IT solutions to a range of established and renowned industries. Our Salesforce services are industry specific majorly designed for:



Sales



Service



Marketing



Apps



Community



Analytics



IOT



# The Customer Success Platform

## Connect with your customers in a whole new way



With features such as contact management, visual workflow, forecasting and more, Sales Cloud is the spine for sale process.



Garnering 4-star reviews and packed with 24x7 response service for an outstanding customer service experience.



Experience personalized email marketing, mobile messaging, ad management and more with Marketing Cloud.



It offers Lightning Bolt, and tools for branding, business integration and mobile. It's a must for a growing business.

# Salesforce





# Salesforce Development

We offer Salesforce  
Consultation and Development  
Services for:-

- ☑ A Sustained Growth with the Current Trends
- ☑ Promising Vision and Excellent Methods of Execution
- ☑ Brilliant Sales and Acquisition Strategies
- ☑ An Innovation with Proficiency in Customer Management

Go Beyond CRM

Have More for Less

A photograph of two men in business suits. The man on the left is wearing glasses and has a beard. They are both looking at a tablet held by the man on the right. The background is a bright, slightly blurred office setting.

Have a better marketing strategy for productive leads and closing deals.

Email integration is another excellent feature, offering you instant responses and convenience in usage.

Increases possibilities, opportunities and close on better deals.

Build and run apps that would significantly help your business.

Forecast the near future of a marketing project, a campaign or an implementation.

Engage customers from across the world.

Improve the rate of approvals while lessening the workload.

Cover the work of managing and keeping track of your business's social accounts, contacts, analytics, and workflow.



# Salesforce Mobile App Development

A faster way to connect to your business

Flexible engagement models



Now you can provision any type of app, including:

Mobile Apps

Cloud Apps

Web Apps

Packaged Apps

Native Device  
Apps

Third-Party  
Apps

Non-Salesforce  
Apps

Salesforce  
Custom Apps

# Salesforce Lightning Development

Salesforce Lightning Development is the present and future of Salesforce.

## An Overview:

- It enhances productivity by offering a clean user interface.
- It offers great flexibility and advanced customization options.
- The visualizations are excellent.
- It has news account fulfill and several Einstein features.
- It has more than 700 features with a consumer-like interface for any device.
- It lets you have an intuitive user experience and work flow.

## Major Uses:

- Sales, Serving and Marketing.
- Do more, faster.
- Connect with Outlook and Gmail Integration.
- Sync Emails and Calenders with Your Salesforce Actions.

## We Offer:

Enhanced Navigation with Favorites

Opportunity Workspace

Activity Timeline

A Modern Framework

Global Search with Type-Ahead

Utility Bar & Kanban

Keyboards Shortcuts

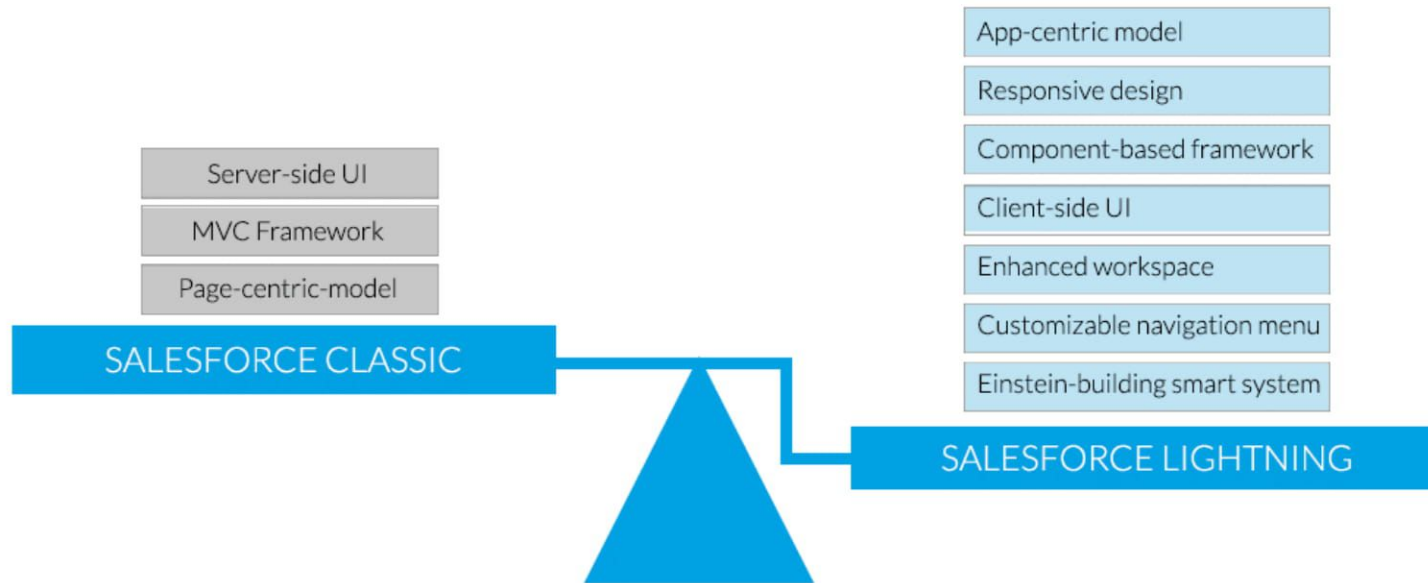
Lightning Apps and the App Launcher

Global Quick Actions

Console Navigation with Split-View Lists



## Salesforce Classic vs. Salesforce Lightning



- We are going to help you with the Salesforce migration from Classic to Lightning.
- We will empower and design an expansive arrangement of highlights.
- We can move Classic Visual-force pages to Lightning.
- We can move Visual-force pages by utilizing the Salesforce Lightning Design System.
- We will help in the customization of the apps with the Lightning App Builder.
- We will help your customers to move from their current work process to Lightning Process Builder.
- We can also encourage customers to make re-usable Lightning Components.

## Appexchange App Development

Creating the perfect App

Have better app-powered processes

## Salesforce Communities

Give your brand a voice

Transform and grow socially

## System and Data Migration

Get a 360 degree view of your business

Data challenges are not going to be a problem anymore

## Bring Together Disparate Systems

Data that lives in external ERP, Supply Chain, HR or on-premises software like SAP, Oracle and Microsoft.

Create an engaging customer and employee experience with third-party data integration

When the tools are robust and the APIs are powerful, the integration time is dramatically reduced and the back-office systems are unlocked and modernized.



## Salesforce Admin and Developer Support Services

Let the hand-picked experts mould an excellent business future for you



## Salesforce Implementation Services

Our trusted advisors are certified implementation experts

Salesforce can be used on mobile devices so that you can stay connected while you're on the go.

HOW MUCH DOES A MAGENTO WEBSITE DEVELOPMENT COST?

MAGENTO

moodle

We Also Offer

Joomla!

ZENDESK FRAMEWORK

Sage Live consulting service

sage Live

NEX Development

Oracle Consulting Services

ORACLE

BUSINESS INTELLIGENCE

PHP

Microsoft .NET Framework

UI UX

ANDROID

iOS

We offer a robust and flexible security architecture that is trusted by companies around the world, no matter which industry your business relates to.

# Why Choose Dreamstel?

Why not? We are superb at what we do!

We offer you a roadmap to your desired business future

Our reliable advisory services are all you need.



We are your go-to experts for your IT related queries and projects.

Dreamstel offers you exactly what you need to be an icon of success. We have the knowledge, we have the skills and abilities, and all we need is your faith in us.

We Stand Among the Top **10** Salesforce Consulting Services

Take a Look at Our Client **Satisfaction Metrics** for IT Services

**13+**  
**years**

in Web Development,  
Salesforce, and IT  
consulting



**500+**  
**clients**

across local and  
multinational industries  
across various countries

**100+**  
**employees**

in the human resource,  
IT and Salesforce  
development department.

**3+**

**locations**

nationally and internally.  
Strategically positioned  
for maximum productivity  
in business.

Let's be a team and build an outstanding future for your business.

Because team work makes the dream work.

*Our Versatile Online Solutions Can Transform Your Business*

*Let's Collaborate and Celebrate.*



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